



SEARCH 4 EXCELLENCE

COACHING AND MENTORING

Key Takeaways

- **Build a coaching mindset and culture to enable better strategy execution and ownership across the organisation**
- **Recognise coaching opportunities and engage in coaching conversations in order to develop their own coaching style and reflective practice**
- **Make a difference to the people they coach and provide a sound basis for improved performance**
- **Gain the tools and insights needed to build a coaching culture in the organisation**

Target Audience

**SENIOR MANAGEMENT
BUSINESS HEADS**



NEED AND OUTCOME BASED

Training Duration



Introduction

Being an effective Coach and Mentor

KEY CONCEPTS COVERED

- Introduction to coaching and mentoring
- Importance of coaching and mentoring
- Characteristics of a coach and a mentor

- Skill-Will Matrix
- C-FAR
 - Connect
 - Focus
 - Activate
 - Review
- Coaching development plan

EXPECTED OUTCOME

Understand what it is like to be a coach and mentor

Provide coaching and mentoring through the right means





THANK YOU

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